



Meeting Today's Comprehensive Needs

High availability (HA), business intelligence (BI), and customer relationship management (CRM) are more than just buzzwords. They are important business imperatives proven to create and maintain competitive advantage.

But, don't just take our word for it. Whether it's assisting them in optimizing what currently exists or engineering a new solution, we have satisfied customers in such varied industries as travel, communication, distribution, utilities, pharmaceutical, and service provision.

We have helped organizations transform their data into actionable information, develop e-business application deployment environments built on open standards, construct platforms for comprehensive customer management, and much more!

Done right, these solutions can enhance your business—and your bottom line:

- HA solutions help you strike the right balance between the price of 24x7 operations and the cost of downtime.
- BI solutions help you realize the full potential of your business and transactional data converting it into insightful information that facilitates sound decision-making.
- CRM solutions help you cost-effectively identify, acquire, develop, and retain profitable customers.

Comprehensive Solutions

Advantage International Systems, Inc. offers an impressive portfolio of systems, software, and storage, including the IBM iSeries servers, IBM-certified used equipment, and all peripherals associated with these industry-leading product lines. Plus, we complement our hardware offerings with a full suite of professional and on-going support services—to deliver you comprehensive solutions.

HA solutions

Our cutting-edge high availability solutions leverage IBM iSeries eserver platforms, as well as leading data replication and clustering software to ensure continuous information access during scheduled system maintenance and unexpected outages. And, we build each solution to meet specific needs—from B2B Web Portals that demand 24x7 operations to enterprise applications that require continuous data accessibility and integrity—using such varied products as IBM LTO Ultrium tape and Tivoli SANergy software and disaster tolerance solutions.

BI solutions

We deliver end-to-end business intelligence solutions that include enterprise reporting, advanced query, multi-dimensional analysis, customized data marts, and data warehousing. These solutions extend IBM iSeries servers to Windows and the web while leveraging the hardware's extensive features for reliability, availability, and usability. Moreover, our BI solutions offer a scalable database environment, a flexible and easy-to-learn interface for end users, and optimal security and performance management.

CRM solutions

Advantage International Systems, Inc. offers customer relationship management solutions based on a dynamic, unified application suite for contact management, dashboard interface, marketing automation, mobile data access, and integration with third-party reporting tools. In addition, the solution exploits IBM iSeries server capabilities for reliability, availability, and usability.

Partnerships

As an *IBM Premier Business Partner*, we offer proven implementation skills and expertise in creative problem solving, innovative services, and IBM technologies. This impressive designation means we have committed to—and achieved—a high level of proven customer satisfaction, measured annually by an IBM-selected independent survey. *For you, that translates into a level of expertise and a commitment to quality for our mutual success.*

Other key partnerships and accolades include:

- IBM Certified and Premier Business Partner, since 1993
- Lakeview Technology Premier Marketing Program
- IBM Excellence Award, 1997-2002
- New Generation Software, Inc. Partner
- Vormittag Associates, Inc. Partner

Please call us or visit our website to start building a turn-key solution that meets your present and future business requirements. At Advantage International Systems, Inc. our only business is protecting yours.