



## IBM Maintenance Services Offering – “Simplify ... and Save Money Too”

### Question ...

- Are you frustrated and confused in dealing with multiple IBM maintenance service contracts and invoices? Can this process be simplified, and still cut my overall maintenance costs?

### Answer ...

- The Advantage team of dedicated maintenance professionals understand this business and can insulate you from the confusion and frustration in dealing with hardware maintenance vendors. We can offer you the lowest prices available on extended maintenance offerings while issuing you one consolidated bill to cover all your maintenance costs. By eliminating the mounds of paperwork and the workload required to reconcile multiple invoices, Advantage will save you time and money.

### How ...

- Contact the Advantage IBM Maintenance Team
- Advantage will conduct a no charge analysis of current machine inventory, locations and warranty periods
- Advantage will deliver the analysis to you showing all cost / benefit comparisons and savings, including ways to consolidate all your IBM maintenance invoices

### Benefits at a Glance

- **Reduced costs through invoice consolidation**
- **Single maintenance agreement**
- **Ease of administration**
- **Simplified maintenance management for additions and renewals**
- **Single source status of all machine maintenance**

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